

# IAPA and the Benefits of Membership



IAPA.NET

# About IAPA

IAPA is a global association of independent accounting, legal and business advisory firms that aims to support its members in providing their clients with a diverse range of professional, comprehensive and cost-effective business solutions, regardless of sector or location.

Key to IAPA's success is the value placed on personal service offering effective, sustainable business solutions at an individual level, as well as the strength of support between global members.



**IAPA ranks amongst the top 20 global accounting organisations and**



**IAPA ranks 6th in the top associations of independent accountancy firms.**

Each IAPA member is an independent firm controlled or owned by individuals holding internationally recognised accountancy qualifications.

Admission to IAPA is subject to rigorous eligibility criteria and in joining the association every member firm commits to maintaining IAPA's high standards of professionalism and integrity.



# About MEMBERSHIP

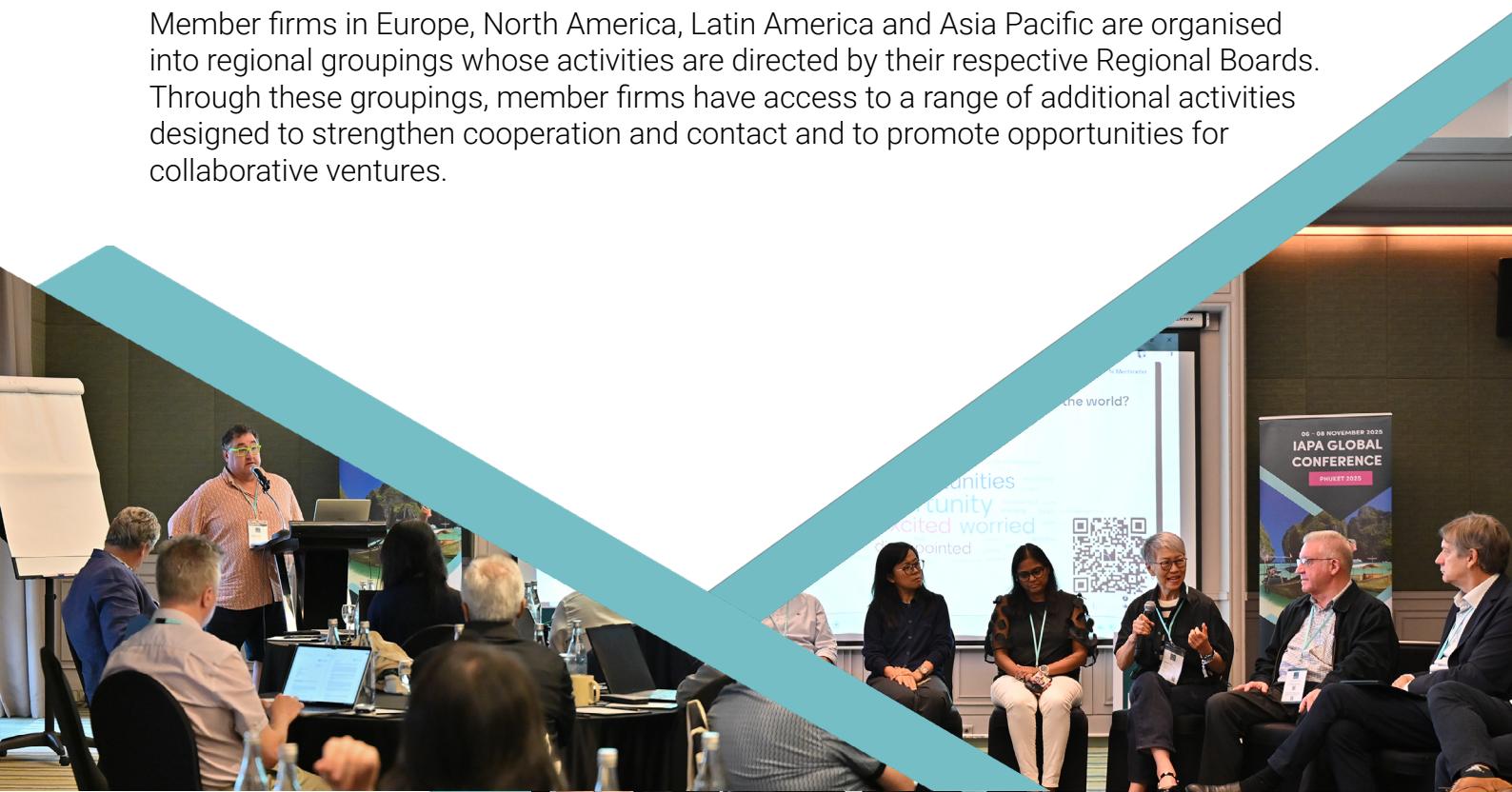
IAPA members offer a collective commitment to high quality and ethical accounting solutions with expertise in a wide range of industrial and business sectors.

For firms with the vision to see the opportunities in IAPA, the benefits of joining the association are many:

- **participating firms retain their independence and full control of their own business model;**
- **they retain their local branding and identity;**
- **they gain full global support for their clients;**
- **they gain security with the knowledge they can deliver global support for potential new clients,**
- **and they gain the possibility of cross-border referrals.**

## Regional Groups

Member firms in Europe, North America, Latin America and Asia Pacific are organised into regional groupings whose activities are directed by their respective Regional Boards. Through these groupings, member firms have access to a range of additional activities designed to strengthen cooperation and contact and to promote opportunities for collaborative ventures.



# Business SERVICES

With independent member firms all over the globe, IAPA ensures that clients can access a full range of professional services and advice - whatever their needs and wherever they're based. IAPA's broad range of business services includes:



## TAXATION

- ✓ Corporate Tax
- ✓ Personal Tax
- ✓ International Tax
- ✓ Indirect Tax (VAT)

- ✓ Tax Compliance
- ✓ Transfer Pricing
- ✓ Tax Dispute Resolution



## FINANCIAL

- ✓ Financial Services & Planning
- ✓ Wealth Management
- ✓ Estate & Trust Planning
- ✓ Corporate Finance / M&A

- ✓ Corporate Restructuring
- ✓ Insolvency
- ✓ Hedge Fund Advisory
- ✓ Cryptocurrency Advisory



## ACCOUNTING

- ✓ Accounting & Bookkeeping
- ✓ Company Start-Ups
- ✓ Outsourcing

- ✓ Tax Return Filing
- ✓ Payroll Processing
- ✓ Reconciliation



# Business SERVICES

With independent member firms all over the globe, IAPA ensures that clients can access a full range of professional services and advice - whatever their needs and wherever they're based. IAPA's broad range of business services includes:



## AUDIT & RISK MANAGEMENT

- ✓ External Audit
- ✓ Internal Audit
- ✓ Risk Assurance
- ✓ Fraud Auditing



## LEGAL & ADVISORY

- ✓ Legal Services / Litigation
- ✓ HR & Payroll
- ✓ Employment Taxes
- ✓ Forensic Services
- ✓ Immigration
- ✓ Business & Financial
- ✓ Consultancy
- ✓ Insurance & Reinsurance
- ✓ Company Management



## TECHNOLOGY

- ✓ Business Intelligence
- ✓ Technology Services
- ✓ Cloud Services
- ✓ I.T. Services
- ✓ Project Management
- ✓ Outsourcing Solutions
- ✓ Fin Tech



# Membership BENEFITS

IAPA membership will open up instant access to a global resource of top quality, trusted accountancy, legal and business advisory firms in key locations around the world. Some of the key benefits include:

- Participating firms retain their independence and full control of their own business model;
- Ability to attract new clients with an international focus
- Confidence you will retain existing clients if/when they expand internationally
- First-hand knowledge of local regulations, culture and customs, removing potential cross-border uncertainties, reducing the risk of entering new markets or expanding in existing ones, via International and regional knowledge sharing through regular communication and attendance at IAPA events
- Opportunities to attend multiple meetings, both in person and virtually, held at a global, regional and sub-regional level, on a number of topics and specialist areas, for both technical - such as tax, audit and M&A - and on practice development issues - such as marketing and other ways to grow and enhance your business, promoting best practice, knowledge sharing and networking opportunities
- Opportunity to attend webinars on key practice management issues delivered by experts. Content is member driven



# Membership BENEFITS

- Adds value to domestic market, differentiating from competitors
- A private Members' Portal, offering a communication facility to exchange thoughts and ideas amongst various groups within the association, along with a variety of resources for members
- Get listed in our Global Members directory
- Use of IAPA logo across your marketing material to promote your firm's global connections
- Assists the recruitment of top personnel
- Helps your firm become a real alternative to the Big 4, offering a more personal and 'partner-led' service
- Referrals - becoming a member of IAPA affords you all the benefits listed above; first and foremost to offer the ability to find a resource for your clients as they embark on an international journey. However, the relationship building and promotion of your firm within the association may lead to increased business for your practice, as clients of fellow members look to expand into your territory