## **SHIPPING TERMS 2020**



Responsibility Matrix for Contract of Sale			Mode of Transport		Export packaging	Export Formalities	Loading at Point of Origin	Origin Inland Freight	Origin Port charges	Forwarder Fees	Ocean / Air Freight	Destination Port Charges	Customs Clearance	Import Duties & Taxes	Delivery Charges to Final Destination
		<b>EXW</b> Ex-Works	Any mode		Seller	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
The Seller ↓	Freight collect terms	FCA Free Carrier (Warehouse)	Any mode		Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
•		FCA Free Carrier (port/airport)	Any mode		Seller	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer	Buyer
		FAS Free Alongside Ship	Ocean only	10	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer
1		<b>FOB</b> Freight on Board	Ocean only	Charges	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer
7		<b>CFR</b> Cost & Freight	Ocean only	and	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer
<u> </u>		CIF Cost Insurance & Freight	Ocean only	<b>Obligations</b>	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer
17	Freight prepaid terms	<b>CPT</b> Carriage Paid To	Any mode	q0	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer
		CIP Carriage & Insurance Paid	Any mode		Seller	Seller	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer
• <del>•</del> •	Freight p	<b>DPU</b> Delivered at Place Unloaded	Any mode		Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Buyer
The Buyer ↓		<b>DAP</b> Delivered at Place	Any mode		Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Seller
		<b>DDP</b> Delivered Duty Paid	Any mode		Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller