

## **OVERVIEW OF COMBINATION**

PRESENTED BY JOHN GRIESBECK, CHAIRMAN OF BOARD RICK DREHER, PAST CHAIRMAN AND INTERNATIONAL CO-CHAIRMAN OF GLOBAL COUNCIL

## Allinial Global At-A-Glance...

#### Allinial Global is...

- Client-focused, member-driven
- Best in class

#### Allinial Global members want...

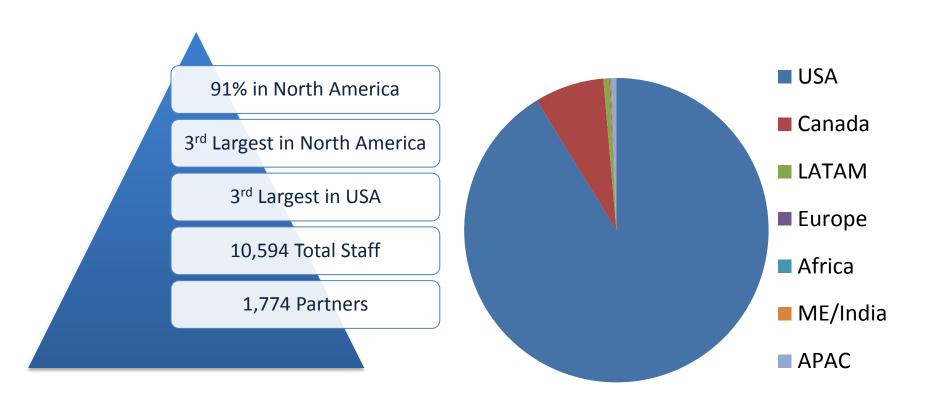
- Commerce
- Quality
- Efficient Connectivity
- Locations
- Networking



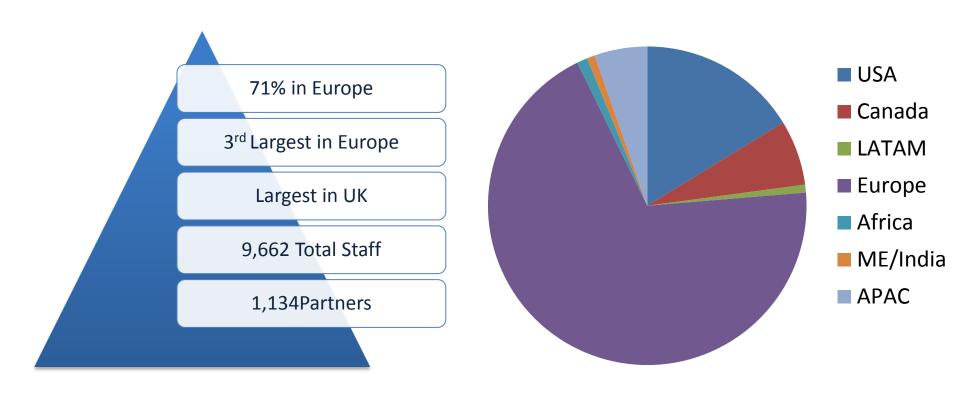
# Combination At-A-Glance...

|                       | Allinial Global | IAPA    | Combined |
|-----------------------|-----------------|---------|----------|
| Revenue (in Millions) | \$1.608         | \$1.093 | \$2.701  |
| Countries             | 16              | 67      | 71       |
| Member Firms          | 102             | 194     | 296      |
| Offices               | 331             | 250     | 581      |

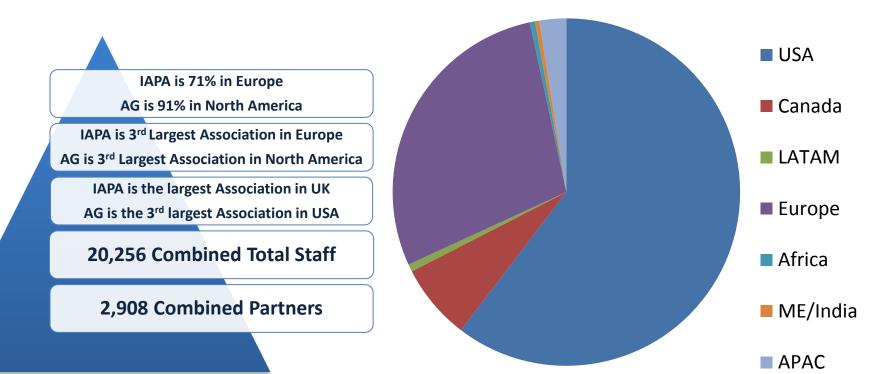
### Allinial Global At-A-Glance



#### IAPA At-A-Glance



## Combination of AG and IAPA At-A-Glance

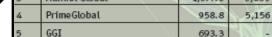


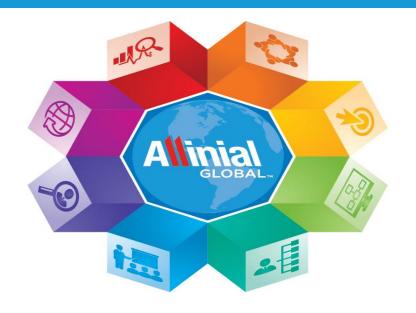
## **Association Ranking Information**

| MORLD SURVEY 2016 ASSOCIATIONS: FEE DATA |                                    |                     |                   |  |
|--|------------------------------------|---------------------|-------------------|--|
| Rank                                     | Name                               | Fee Income<br>(\$m) | Growth<br>rate(%) |  |
| 1  | Praxity*                           | 4,487.1             | 39                |  |
| 2  | LEA GLOBAL*                        | 3,022.9             | 09                |  |
|  | GGI Geneva Group<br>International* | 2,311.0             | 89                |  |
| 4  | PrimeGlobal*                       | 1,794.0             | -149              |  |
| 5  | Allinial Global (formerly ARAF)    | 1,608.0             | n/-               |  |
| 6  | BKR International*                 | 1,350.0             | -49               |  |
| 7  | DFK International (2)              | 1,241.9             | 09                |  |
| 8  | AGN International*                 | 1,208.2             | -109              |  |
| 9  | IAPA (3)                           | 1,093.4             | -59               |  |
| 10                                       | Morison International*             | 623.6               | -209              |  |
| 11                                       | MSI Global Alliance*               | 604.6               | 09                |  |
| 12                                       | CPA Associates International*      | 588.0               | -99               |  |
| 13                                       | MGI*                               | 548.0               | 29                |  |
| 14                                       | KS International*                  | 345.5               | -49               |  |
| 15                                       | Alliott Group*                     | 342.9               | -209              |  |
| 16                                       | Enterprise Worldwide (5)           | 315.1               | 59                |  |
| 17                                       | JHI Association*                   | 286.2               | -39               |  |
| 18                                       | INPACT*                            | 268.0               | -29               |  |
| 19                                       | Integra International*             | 251.6               | -189              |  |
| 20                                       | ANTEA*                             | 242.6               | -29               |  |
| 21                                       | UC&CS GLOBAL                       | 201.4               | 2519              |  |
| 22                                       | EuraAudit International (6)        | 188.7               | 19                |  |
| 23                                       | GMN International*                 | 162.1               | -69               |  |
| 24                                       | Parker Randall International*      | 129.7               | -59               |  |
| 25                                       | Abacus Worldwide*                  | 65.1                | 459               |  |
| 26                                       | ACEE*                              | 19.2                | -149              |  |
| Total re                                 | /enue/growth                       | 23,298.8            | 59                |  |

| ASS | ASSOCIATIONS - NORTH AMERICA          |         |        |  |  |  |
|-----|---------------------------------------|---------|--------|--|--|--|
| 1   | Praxity                               | 2,513.4 | 13,585 |  |  |  |
| 2   | LEA Global / Leading Edge<br>Alliance | 2,075.5 | 10,581 |  |  |  |
| 3   | Allimial Global                       | 1,577.0 | 9,899  |  |  |  |
| 4   | PrimeGlobal                           | 958.8   | 5,156  |  |  |  |
| 5   | GGI                                   | 693.3   | A BOOK |  |  |  |
| 6   | DFK                                   | 662.8   | 3,033  |  |  |  |
| 7   | AGN International Ltd                 | 555.7   | 3,701  |  |  |  |
| 8   | BKR International                     | 513.0   | 2,958  |  |  |  |
| 9   | CPA Associates International          | 266.0   | 1,697  |  |  |  |
| 10  | Entreprise WorldWide (1)              | 259.2   |        |  |  |  |
| 11  | IAPA                                  | 235.5   | 1,267  |  |  |  |
| 12  | MSI Global Alliance                   | 191.5   | 1,155  |  |  |  |
| 13  | Alliott Group                         | 184.4   | 1,892  |  |  |  |
| 14  | JHI Association                       | 153.9   | 882    |  |  |  |
| 15  | Morison International                 | 139.0   | 711    |  |  |  |
| 16  | MGI                                   | 134.7   | 663    |  |  |  |
| 17  | Integra International                 | 102.8   | 652    |  |  |  |
| 18  | INPACT                                | 100.6   | 657    |  |  |  |
| 19  | Kingston Sorel International          | 81.9    | 495    |  |  |  |
| 20  | Abacus Worldwide                      | 33.0    | 258    |  |  |  |
| 21  | ANTEA                                 | 23.6    | 140    |  |  |  |
| 22  | GMN International                     | 19.5    | 146    |  |  |  |
| 23  | EuraAudit International               | 3.5     | 35     |  |  |  |
| 24  | Parker Randall International          | 2.5     | 30     |  |  |  |
| 25  | UC&CS GLOBAL                          | 1.0     | 11     |  |  |  |







# GOOD ... GETTING BETTER ... BECOMING THE BEST!