



## IAPA International Conference 2018, Miami, USA

The Fontainebleau Hotel, 2-5 November 2018

*Delegate and Guest agenda*



### Thursday 1 November 2018

Delegates and guests arrive at leisure.

Delegates and guests to make their own arrangements for dinner.

### Friday 2 November 2018

Breakfast: Delegates and guests to make their own arrangements.

Optional social/networking day in Miami. Activities have been offered to delegates and guests to be organised and paid for directly by the individual. For those participating in the golf or tennis, please do email the Centre if you have not received any information. Alternatively the hotel has wonderful facilities for everyone to relax and enjoy, taking advantage of the beautiful Miami area.

### IAPA International Conference Commences

18.00: Delegates and guests to gather in hotel lobby bar for pre-dinner drinks (paid for directly by delegates).

18.45: Gather in the hotel lobby for coach to opening dinner at renowned restaurant Mango's with a live DJ and dancing show.

18.55 Coaches depart.

23.00 Coaches return to hotel.

*Evening dress code: casual*

### Saturday 3 November 2018

07.30-08.30: Breakfast buffet for delegates and guests.  
*Splash rooms 1, 2 & 3, Upper Lobby Level, Conference Centre*

07.30-08.30: Registration for delegates and guests inside the conference room.  
*Splash room 11 & 12, Upper Lobby Level, Conference Centre*

08.30: **Morning Conference Commences**  
*Splash room 11 & 12, Upper Lobby Level, Conference Centre*

08.30-08.45: Welcome. IAPA Global Chairman, Martin Clapson.

#### KEYNOTE SPEAKER

08.45-09.45: Dr James Bellini, Futurologist.

#### **HORIZON 2025 -- AND BEYOND**

#### **Are You Ready For The Challenges of a Future Disrupted World?**

Over the next five to ten years we will see more disruptive technologies and innovations than in the whole of the 20<sup>th</sup> century -- with accelerating waves of technological change in the years thereafter. This disruptive surge will have dramatic and growing impact on the business and everyday environment in which your clients will need to function. As professional advisors and strategic mentors your role in helping them address this disruptive future will be vital to their success in tomorrow's world. How big is the challenge? What will shape the future of work and emerging business models? How can you harness the opportunities -- and avoid the threats -- of a new world of Fintech, Legaltech and other game-changing innovations?

*All timings are subject to change. Members will be informed of any changes*



## IAPA International Conference 2018, Miami, USA

The Fontainebleau Hotel, 2-5 November 2018

### *Delegate and Guest agenda*



- 09.45-10.30: IAPA Progress and Plans. IAPA CEO, Ozgur Demirdoven.  
Update on IAPA achievements over the last 12 months, goals and future business opportunities incorporating the CEO's perspective on the global economies.
- 10.30-11.00: *Coffee Break*  
*Splash room 11 & 12, Upper Lobby Level, Conference Centre*
- 11.00-12.00 IAPA Group discussions focused on IAPA's future, IAPA's growth and development and how to leverage membership to increase global business opportunities.

#### KEYNOTE SPEAKER

- 12.00-13.00: Michael Yormark, President & Chief of Branding & Strategy for Roc Nation.  
**How to create successful and authentic brand partnerships.**

- 13.00: *Networking lunch for delegates only*  
*Splash rooms 1, 2 & 3. Upper Lobby Level, Conference Centre*  
There will be a seating plan for this meal. Discussions will continue over lunch
- 14.00: End of networking lunch.

#### **Saturday 3 November 2018**

##### **Afternoon and Evening activities:**

The afternoon is unstructured to allow delegates the choice to either:

- a) Attend an optional joint **IAPA Corporate Finance and Legal session** facilitated by Simon Blake, Price Bailey, UK, Jan van Wijngaarden, Solid4U, The Netherlands, Adrian Corr, Miller Simons O'Sullivan, Turks & Caicos Islands and Tom Manisero Wilson Elser Moslowitz Edelman & Dicker LLP, USA.  
*Splash room 11 & 12, Upper Lobby Level, Conference Centre*  
*OR*
- b) Attend an optional **Data Science and Blockchain session** facilitated by guest speaker Joe Homnick, CEO of Homnick Systems, a Microsoft Gold Partner for over 25 years.  
Data Science and Blockchain are two emerging technologies currently disrupting Accounting Information Systems. Join Joe Homnick as he takes you on an easy to understand discussion of what you need to know about Blockchain and Data Science, along with their effect on Accounting and Auditing operations.  
*Splash room 11 & 12, Upper Lobby Level, Conference Centre*  
*OR*
- c) Join the guests to network as you choose and relax in the beautiful hotel grounds and/or explore the area and Miami beach.



## IAPA International Conference 2018, Miami, USA

The Fontainebleau Hotel, 2-5 November 2018

*Delegate and Guest agenda*



The Latin American and North American regional conferences will be held late afternoon at the local Gerson, Preston, Klein, Lips, Eisenberg & Gelber offices, which will also host the evening drinks receptions and buffet dinner. It is not possible to walk to the offices, so coaches will be organised:

### IAPA LATIN AMERICAN AND US REGIONAL CONFERENCES

18.00: Coaches depart from hotel for the regional meetings. Delegates for these meetings only.  
18.20 –19.50: Latin American and US Regional conferences

### EVENING DRINKS RECEPTION AND DINNER

19.40: Coaches depart from hotel for all other delegates and guests for evening entertainment  
19.50: Arrive at local Miami offices  
22.30: Coaches return to hotel

*Evening dress code: casual*

### Sunday 4 November 2018

7.30-8.30: Breakfast buffet for delegates and guests.  
*Splash rooms 1, 2 & 3, Upper Lobby Level, Conference Centre*

8.30: **Morning Conference Commences**  
*Splash room 11 & 12, Upper Lobby Level, Conference Centre*

### KEYNOTE SPEAKER – INTERACTIVE WORKSHOP

08.30-10.30: Interactive workshop with Lisa Tierney, Tierney Coaching & Consulting Inc.

#### Learn how to COACH Business Advisors to Success

Lisa is a marketing strategist and certified life strategies coach with nearly twenty years of experience in serving multi-partner CPA firms across the U.S.

This highly-interactive workshop will address what's been long-missing from professional services (and most corporate environments): empowerment. Learn successful tools & techniques that coaches use to keep business advisors focused so they can achieve their goals. Learn how to get your professionals to stop complaining and proactively problem-solve, re-defining success on their own terms. Come and experience, first-hand the power and magic of coaching.

10.30-10.50: *Coffee Break*  
*Splash room 11 & 12, Upper Lobby Level, Conference Centre*

*All timings are subject to change. Members will be informed of any changes*



## IAPA International Conference 2018, Miami, USA

The Fontainebleau Hotel, 2-5 November 2018

*Delegate and Guest agenda*



### KEYNOTE SPEAKER

10.50-11.45: Client Experience –Onboarding & Beyond, Dave McKinlay, Director of Technology, Deloitte Australia

This session will explore the good, the bad and the ugly of client experience. We will look at how successful firms are combining excellent soft skills with best of breed technology in order to deliver a world class experience for both new and existing clients. Win more clients, retain more clients and automate.

11.45-13.00: Networking group discussions. Moderated by Margery Krevsky Dosey, Founder, President and Chief Executive Officer of Production –Plus - The Talent Shop.  
IAPA focused discussions on members' needs from IAPA with specific action items generated to integrate and better facilitate IAPA members working together. There will be a seating plan for this session with allocated team leaders for each group.

13.00-13.30: IAPA International AGM

13.30: *Networking lunch for delegates only*  
*Splash rooms 1, 2 & 3. Upper Lobby Level, Conference Centre*  
There will be a seating plan for this meal. Discussions will continue over lunch

14.30: Lunch end

### **Sunday 4 November 2018**

#### ***Afternoon and evening joint delegate and guest activities:***

The afternoon is unstructured to allow delegates the choice to either:

- a) Attend an optional **IAPA International Tax Forum**, facilitated by Jay Sanghrajka, Price Bailey, UK with guest presenter James Cassidy, Schulman Lobel, USA at 14.30hrs-17.00hrs.  
*Splash room 11 & 12, Upper Lobby Level, Conference Centre*  
*OR*
- b) Join the guests to network as you choose and relax in the beautiful hotel grounds and/or explore the area and Miami beach front.

If you wish to attend the International Tax Forum, please register when booking for the conference.

### **EVENING GALA DINNER**

This will be held in the award winning hotel restaurant 'StripSteak'

19.00 Delegates and guests gather for pre-dinner drinks in the hotel lobby bar (paid for by delegates directly)  
20.00 Dinner and speeches at StripSteak (all costs included in the delegate and guest rate)

*Evening dress code: smart dress, business/casual*